How to Think Like A Project Manager
Making the Most of Your Staff for Project Success
Four Key Traits That Enable Project Success

Overcoming the Impossible Odds of Your Project Load
HOW IN THE WORLD
COULD WE MEET OUR
JUNE 1, 2013 DATE
FOR THE BIG BANG
GO LIVE?
Can You Relate?

NORMAL BUSY

OVERWHELMED

IMPOSSIBLE
SUCCEEDED!

How DID We Succeed?
Four Traits of Successful PMs

Adaptable

Anticipatory

Articulate

Authoritative
Be **ADAPTABLE**

Not just flexible, PMs must be able to adjust to needs and circumstances.

• IN APPROACH  
• IN ROLE  

ADAPTABLE @ CVMC

In Approach
• METHOD MIX
• USE EXISTING PLAN

In Roles
• NEW HAT FOR ONE PM
Becoming Adaptable

Honest Assessment

“REQUIRED” Revisited

Incremental Adjustments
Be ANTICIPATORY

Not just analytical, PMs must constantly anticipate what is coming.

ANTIPLICATORY @ CVMC

• Living RED, while pursuing GREEN
• 70% of time
• Target untouchable issues.
Becoming ANTICIPATORY

Start Early

Look Under Rocks

Avoid Being Too Head’s Down
Be ARTICULATE

Not just communication...

RIGHT information
RIGHT people  RIGHT amount
RIGHT way    RIGHT time
RIGHT duration
RIGHT purposes
RIGHT response

ARTICULATE @ CVMC

• Communication Plan
• Crazy for Attention
• Controversial Groups
Becoming ARTICULATE

Prioritize As High As Tasks

Think In and Out of the Box

Find the Sweet Spot
Be AUTHORITATIVE

• Mere authority will not ensure project success.
• Projects involve people.
AUTHORITATIVE @ CVMC

• Engaged Execs
• Hands on, Hands off
• OK with Stupid
Becoming AUTHORITATIVE

No Authority, No Start

Study ALL Stakeholders

The Buck Stops Here!
June 1, 2013

• Apr – Aug 2012 – RED.
• Apr 2013
  – we will make it!
• Jun 1, 2013
  – Smoothest Go Live that our consulting firms had ever seen!
• Jul 1 – Sep 30, 2013
  – Met Meaningful Use Stage 1!
Build Greater Project Success

Train/Coach
Assess
Establish/Revise
Promote
Practical Help to Jump Start

Give Me Your Business Card:
• Detailed Questions
• Notes View Slide Deck
• Integrated Project Success Diagram

Learn more at www.shepherdwise.com.
What are your questions?

mark.faggion@shepherdwise.com
www.shepherdwise.com